

SCHEDULE P – PART 6C – COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL  
SECTION 1

| Years in Which Premiums Were<br>Earned and Losses Were Incurred | CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED) |           |           |           |           |           |           |           |           |           | 11                                 |
|-----------------------------------------------------------------|---------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------------------------------|
|                                                                 | 1                                                                         | 2         | 3         | 4         | 5         | 6         | 7         | 8         | 9         | 10        | Current Year<br>Premiums<br>Earned |
|                                                                 | 2007                                                                      | 2008      | 2009      | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      |                                    |
| 1. Prior                                                        | (10,347)                                                                  | (3,370)   | 1,282     | 2,514     | (23,811)  | 2,437     | 4         | 1         | 1         | 1,136     | 1,136                              |
| 2. 2007                                                         | 1,616,564                                                                 | 1,617,327 | 1,620,150 | 1,621,639 | 1,619,639 | 1,617,203 | 1,617,203 | 1,617,776 | 1,617,776 | 1,614,871 | (2,905)                            |
| 3. 2008                                                         | X X X                                                                     | 1,545,189 | 1,539,762 | 1,538,162 | 1,532,164 | 1,531,803 | 1,531,803 | 1,532,589 | 1,532,589 | 1,535,915 | 3,326                              |
| 4. 2009                                                         | X X X                                                                     | X X X     | 1,396,129 | 1,395,500 | 1,388,800 | 1,388,799 | 1,388,800 | 1,388,548 | 1,388,483 | 1,391,727 | 3,244                              |
| 5. 2010                                                         | X X X                                                                     | X X X     | X X X     | 1,349,550 | 1,351,753 | 1,355,072 | 1,355,088 | 1,355,065 | 1,355,036 | 1,351,878 | (3,158)                            |
| 6. 2011                                                         | X X X                                                                     | X X X     | X X X     | X X X     | 1,282,479 | 1,278,039 | 1,278,265 | 1,278,577 | 1,278,591 | 1,278,681 | 90                                 |
| 7. 2012                                                         | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | 1,283,114 | 1,284,510 | 1,288,374 | 1,288,861 | 1,288,863 | 2                                  |
| 8. 2013                                                         | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | 1,220,937 | 1,221,936 | 1,221,950 | 1,221,963 | 13                                 |
| 9. 2014                                                         | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 1,198,086 | 1,197,846 | 1,197,790 | (56)                               |
| 10. 2015                                                        | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 1,187,270 | (459)                              |
| 11. 2016                                                        | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 1,249,468 | 1,249,468                          |
| 12. Total                                                       | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 1,250,701                          |
| 13. Earned Premiums (Sc P–Pt 1)                                 | 1,606,212                                                                 | 1,542,589 | 1,394,812 | 1,351,322 | 1,246,172 | 1,281,626 | 1,222,584 | 1,204,346 | 1,187,911 | 1,250,701 | X X X                              |

SECTION 2

| Years in Which Premiums Were<br>Earned and Losses Were Incurred | CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED) |         |         |         |         |         |         |         |         |         | 11                                 |
|-----------------------------------------------------------------|--------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------------------------------|
|                                                                 | 1                                                            | 2       | 3       | 4       | 5       | 6       | 7       | 8       | 9       | 10      | Current Year<br>Premiums<br>Earned |
|                                                                 | 2007                                                         | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    |                                    |
| 1. Prior                                                        | 2,776                                                        | 5,839   | (754)   | (4,855) | (519)   | (240)   | (22)    | (11)    | (29)    | 51      | 51                                 |
| 2. 2007                                                         | 117,450                                                      | 118,014 | 118,537 | 118,179 | 118,336 | 118,400 | 118,400 | 118,400 | 118,386 | 118,386 |                                    |
| 3. 2008                                                         | X X X                                                        | 93,822  | 92,189  | 93,200  | 93,200  | 92,972  | 92,965  | 93,011  | 93,022  | 93,022  |                                    |
| 4. 2009                                                         | X X X                                                        | X X X   | 90,189  | 90,272  | 90,172  | 90,237  | 90,262  | 89,712  | 89,713  | 89,713  |                                    |
| 5. 2010                                                         | X X X                                                        | X X X   | X X X   | 61,764  | 62,289  | 62,362  | 62,449  | 62,464  | 62,475  | 62,478  | 3                                  |
| 6. 2011                                                         | X X X                                                        | X X X   | X X X   | X X X   | 66,889  | 65,212  | 65,201  | 65,301  | 65,305  | 65,211  | (94)                               |
| 7. 2012                                                         | X X X                                                        | X X X   | X X X   | X X X   | X X X   | 58,126  | 59,095  | 59,112  | 59,208  | 59,468  | 260                                |
| 8. 2013                                                         | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | 51,564  | 51,700  | 52,591  | 52,671  | 80                                 |
| 9. 2014                                                         | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | 40,822  | 40,822  | 40,746  | (76)                               |
| 10. 2015                                                        | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | 33,365  | 33,366  | 1                                  |
| 11. 2016                                                        | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | 25,979  | 25,979                             |
| 12. Total                                                       | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | 26,204                             |
| 13. Earned Premiums (Sc P–Pt 1)                                 | 120,239                                                      | 100,222 | 88,312  | 57,651  | 66,950  | 56,179  | 52,607  | 40,576  | 34,336  | 26,204  | X X X                              |

SCHEDULE P – PART 6D – WORKERS' COMPENSATION  
(EXCLUDING EXCESS WORKERS' COMPENSATION)

SECTION 1

| Years in Which Premiums Were<br>Earned and Losses Were Incurred | CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED) |           |           |           |           |           |           |           |           |           | 11                                 |
|-----------------------------------------------------------------|---------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------------------------------|
|                                                                 | 1                                                                         | 2         | 3         | 4         | 5         | 6         | 7         | 8         | 9         | 10        | Current Year<br>Premiums<br>Earned |
|                                                                 | 2007                                                                      | 2008      | 2009      | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      |                                    |
| 1. Prior                                                        | (88,926)                                                                  | 26,190    | (13,543)  | (14,834)  | 7,066     | (41,992)  | (59,855)  | 13,145    | (21,661)  | 909       | 909                                |
| 2. 2007                                                         | 5,135,677                                                                 | 5,137,412 | 5,145,816 | 5,149,362 | 5,185,562 | 5,188,215 | 5,201,029 | 5,205,822 | 5,205,337 | 5,195,146 | (10,191)                           |
| 3. 2008                                                         | X X X                                                                     | 5,128,901 | 5,070,822 | 5,010,322 | 5,024,085 | 5,028,536 | 5,067,439 | 5,069,912 | 5,070,028 | 5,079,537 | 9,509                              |
| 4. 2009                                                         | X X X                                                                     | X X X     | 4,217,777 | 4,200,500 | 4,188,150 | 4,186,453 | 4,230,079 | 4,230,185 | 4,227,399 | 4,237,616 | 10,217                             |
| 5. 2010                                                         | X X X                                                                     | X X X     | X X X     | 3,844,386 | 3,858,426 | 3,908,150 | 3,924,915 | 3,927,415 | 3,927,844 | 3,918,027 | (9,817)                            |
| 6. 2011                                                         | X X X                                                                     | X X X     | X X X     | X X X     | 3,624,190 | 3,665,912 | 3,658,114 | 3,651,008 | 3,651,211 | 3,651,352 | 141                                |
| 7. 2012                                                         | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | 3,707,785 | 3,673,374 | 3,652,447 | 3,653,536 | 3,654,551 | 1,015                              |
| 8. 2013                                                         | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | 3,480,738 | 3,493,511 | 3,481,907 | 3,479,644 | (2,263)                            |
| 9. 2014                                                         | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 2,800,876 | 2,826,123 | 2,811,694 | (14,429)                           |
| 10. 2015                                                        | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 2,597,877 | 2,632,173 | 34,296                             |
| 11. 2016                                                        | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 2,436,685 | 2,436,685                          |
| 12. Total                                                       | X X X                                                                     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | X X X     | 2,456,072                          |
| 13. Earned Premiums (Sc P–Pt 1)                                 | 5,059,672                                                                 | 5,157,079 | 4,154,562 | 3,755,322 | 3,673,860 | 3,757,282 | 3,490,786 | 2,808,765 | 2,588,425 | 2,456,072 | X X X                              |

SECTION 2

| Years in Which Premiums Were<br>Earned and Losses Were Incurred | CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED) |         |         |         |         |         |         |         |          |         | 11                                 |
|-----------------------------------------------------------------|--------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|----------|---------|------------------------------------|
|                                                                 | 1                                                            | 2       | 3       | 4       | 5       | 6       | 7       | 8       | 9        | 10      | Current Year<br>Premiums<br>Earned |
|                                                                 | 2007                                                         | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015     | 2016    |                                    |
| 1. Prior                                                        | (3,153)                                                      | 20,833  | 17,011  | (3,091) | 22,881  | 3,251   | 1,075   | 824     | (38,663) | 351     | 351                                |
| 2. 2007                                                         | 904,103                                                      | 926,762 | 924,124 | 924,212 | 946,326 | 951,172 | 951,426 | 950,800 | 950,547  | 950,629 | 82                                 |
| 3. 2008                                                         | X X X                                                        | 797,700 | 785,012 | 778,362 | 778,839 | 778,674 | 778,874 | 778,547 | 779,675  | 778,817 | (858)                              |
| 4. 2009                                                         | X X X                                                        | X X X   | 627,338 | 628,339 | 623,089 | 622,536 | 622,522 | 622,000 | 618,183  | 618,079 | (104)                              |
| 5. 2010                                                         | X X X                                                        | X X X   | X X X   | 483,272 | 489,712 | 487,889 | 487,922 | 479,226 | 476,500  | 477,022 | 522                                |
| 6. 2011                                                         | X X X                                                        | X X X   | X X X   | X X X   | 552,986 | 565,900 | 568,979 | 558,904 | 558,539  | 558,709 | 170                                |
| 7. 2012                                                         | X X X                                                        | X X X   | X X X   | X X X   | X X X   | 499,251 | 514,995 | 521,220 | 515,473  | 514,287 | (1,186)                            |
| 8. 2013                                                         | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | 597,385 | 621,203 | 618,024  | 620,180 | 2,156                              |
| 9. 2014                                                         | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | 642,851 | 681,166  | 675,077 | (6,089)                            |
| 10. 2015                                                        | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | 594,697  | 635,404 | 40,707                             |
| 11. 2016                                                        | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X    | 507,526 | 507,526                            |
| 12. Total                                                       | X X X                                                        | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X   | X X X    | X X X   | 543,277                            |
| 13. Earned Premiums (Sc P–Pt 1)                                 | 900,939                                                      | 841,176 | 629,036 | 474,612 | 589,613 | 513,335 | 617,624 | 653,472 | 579,390  | 543,277 | X X X                              |