#### EXAM 6 – UNITED STATES, SPRING 2019

## 14. (4.25 points)

An insurance company that began operating on January 1, 2015 has no assumed or ceded business. Given the following information from the company's Annual Statements:

	Annual Statement Year		
(\$000 Omitted)	2015	2016	2017
Premiums earned	2,725	2,340	2,500
Loss reserves	1,660	2,065	2,420
Loss adjustment expense reserves	450	425	510
Surplus as regards policyholders	1,410	1,330	1,280
Gross agents' balances in the course of collection	585	540	576

2017 Schedule P - Part 2 - Summary							
	Incurred Net Losses and						
	Defense And Cost Containment			Devel	opment		
	Expenses Reported at Year End			Devel	opment		
Years In Which Losses	(\$000 Omitted)						
Were Incurred	2015	2016	2017	One Year	Two Year		
Prior	0	0	0	0	0		
2015	1,781	2,114	2,131	17	350		
2016		1,181	1,546	366	XXX		
2017			1,307	XXX	XXX		
		Totals		383	350		

## a. (0.5 point)

Calculate 2017 IRIS ratio 10 and identify whether it is within the range of usual values.

# b. (0.5 point)

Calculate 2017 IRIS ratio 11 and identify whether it is within the range of usual values.

## c. (0.5 point)

Calculate 2017 IRIS ratio 12 and identify whether it is within the range of usual values.

## d. (2.25 points)

Calculate 2017 IRIS ratio 13 and identify whether it is within the range of usual values.

# e. (0.5 point)

Based on IRIS ratios 11 and 13, describe why a regulator may be concerned about the financial health of this insurer.

## Common mistakes included:

- Errors in the RBC =  $R_0 + (R_1^2 + R_2^2 + R_3^2 + R_4^2 + R_5^2)^{1/2}$  formula, such as squaring  $R_0$  or including  $R_0$  in the covariance adjustment
- Errors in calculating the LCF
- Applying the LCF in a way that increased the original R<sub>4</sub> charge, when the intention of the LCF is to lower the R<sub>4</sub> charge by accounting for diversification across multiple lines of business
- Applying the LCF to risk charge components other than R<sub>4</sub>
- Using ACL in place of RBC to calculate the initial R₄ and/or the final revised RBC ratio
- Not calculating the revised RBC ratio as the last step

## **SPRING 2019 EXAM 6US, QUESTION 14**

TOTAL POINT VALUE: 4.25 LEARNING OBJECTIVE: C2

## **SAMPLE ANSWERS**

## Part a: 0.5 point

Gross agents' balances in the course of collection = 576

Policyholder surplus = 1,280

Agents' Balances / PHS = 45%

Greater than 40%, so unusual

#### Part b: 0.5 point

## Sample 1: Using total one-year development of 383

One-year reserve development = 366 + 17 = 383

Policyholders' surplus, prior year = 1,330

One-year reserve development to policyholders' surplus = 383/1,330 = 28.8%

Greater than 20%, so unusual

#### Sample 2: Calculating one-year development based on incurred values in triangle

One-year reserve development = (2131-2114)+(1546-1181) = 382

Policyholders' surplus, prior year = 1,330

One-year reserve development to policyholders' surplus = 382/1,330 = 28.7%

Greater than 20%, so unusual

## Part c: 0.5 point

Two-year reserve development = 350

Policyholders' surplus, prior year = 1,410

Two-year reserve development to policyholders' surplus = 350/1,410= 24.8%

Greater than 20%, so unusual

#### Part d: 2.25 points

## Sample 1: Using total one-year development of 383

Developed Loss & LAE Reserves, prior year = 2,065 + 425 + 383 = 2,873

Premiums Earned, prior year = 2,340

Developed Loss & LAE Reserves to Premium Ratio, prior year = 2,873/2,340 = 122.8%

Developed Loss & LAE Reserves,  $2^{nd}$  prior year = 1,660 + 450 + 350 = 2,460

Premiums Earned, 2<sup>nd</sup> prior year = 2,725

Developed Loss & LAE Reserves to Premium Ratio, 2<sup>nd</sup> prior year = 2,460/2,725 = 90.3%

Average Ratio of Reserves to Premium = (1.228 + .903)/2 = 106.5%

Estimated Loss & LAE Reserves Required = 1.065 \* 2,500 = 2,663.16

Estimated Loss & LAE Reserve Deficiency (Redundancy) = 2,663.16 - (2,420+510) = -266.84

Current Reserve Deficiency (Redundancy) = -266.84 / 1,280 = -20.8%

Less than 25%, so not unusual

## Sample 2: Calculating one-year development based on incurred values in triangle

Developed Loss & LAE Reserves, prior year = 2,065 + 425 + 382 = 2,872

Premiums Earned, prior year = 2,340

Developed Loss & LAE Reserves to Premium Ratio, prior year = 2,873/2,340 = 122.7%

Developed Loss & LAE Reserves,  $2^{nd}$  prior year = 1,660 + 450 + 350 = 2,460

Premiums Earned, 2<sup>nd</sup> prior year = 2,725

Developed Loss & LAE Reserves to Premium Ratio, 2<sup>nd</sup> prior year = 2,460/2,725 = 90.3%

Average Ratio of Reserves to Premium = (1.228 + .903)/2 = 106.5%

Estimated Loss & LAE Reserves Required = 1.065 \* 2,500 = 2,662.63

Estimated Loss & LAE Reserve Deficiency (Redundancy) = 2,662.63 – (2,420+510) = -267.37

Current Reserve Deficiency (Redundancy) = -267.37 / 1,280 = -20.9%

Less than 25%, so not unusual

#### Part e: 0.5 point

## Sample responses if the candidate found ratio 11 to be unusual and ratio 13 to be usual:

- There may be concern that the increased development of reserves causing the unusual ratio 11 will not be supported by adequate premiums. A mix of business change many be causing ratio 13 to be in the usual range.
- Ratio 11 is an unusual value, indicating the reserve is inadequate. There is adverse
  development of the reserves. However, ratio 13 seems to be in the usual range. But
  notice the Earned premium in 2015 is high, then earned premium decreases. Therefore,
  ratio 13 may be distorted by earned premium change. But ratio 11 indicates the problem

of reserve inadequacy.

- Based on ratio 11 being in the unusual range, the regulator would be concerned with the
  adverse development and want to know the cause. However, ratio 13 is not unusual so it
  appears that reserves are adequate. However, ratio 13 can be distorted by rapid swings in
  premium growth or shrinkage and by changes in mix of business, so regulator would be
  concerned that one or both are distorting ratio 13.
- Since ratio 11 is unusual, the company might be intentionally under-reserving.

# Sample response if the candidate found both ratios 11 and 13 to be unusual:

 The insurer has seen unusually high reserve development, which is a significant threat to solvency if it continues (Ratio 11). Assuming that ratio 13 is unusually high, that would suggest that the insurer is under reserved in the latest year and will continue to see adverse development, meaning the problem seen in ratio 11 has not been corrected.

#### **EXAMINER'S REPORT**

Candidates were expected to understand the IRIS 10, 11, 12, and 13 calculations, and to apply knowledge of reserving and Schedule P to opine on the company's reserve risk.

#### Part a

Candidates were expected to calculated IRIS 10 with the given information and determine whether is resulted in value within the usual range.

#### Common mistakes included:

- Indicating an incorrect threshold for the usual range
- Misidentifying the requested IRIS ratio

#### Part b

Candidates were expected to calculated IRIS 11 with the given information and determine whether is resulted in value within the usual range.

#### Common mistakes included:

- Indicating an incorrect threshold for the usual range
- Omitting the one year development from 2015
- Calculating the ratio with the incorrect policyholder surplus (incorrect year)

## Part c

Candidates were expected to calculated IRIS 12 with the given information and determine whether is resulted in value within the usual range.

#### Common mistakes included:

- Indicating an incorrect threshold for the usual range
- Calculating the ratio with the incorrect policyholder surplus (incorrect year)

## Part d

Candidates were expected to calculated IRIS 12 with the given information and determine whether is resulted in value within the usual range.

## Common mistakes included:

- Indicating an incorrect threshold for the usual range
- Omitting the reserve development for calculations of the loss ratios and the loss reserve deficiency (redundancy)
- Omitting the LAE for calculations of the loss ratios and the loss reserve deficiency (redundancy)
- Applying a weighted average rather than straight average of prior year and second prior year loss ratios
- Switching the current reserves and required reserves in the reserve deficiency calculation, incorrectly resulting in deficiency

#### Part e

Candidates were expected to make an assessment for each of the IRIS ratios presented earlier in the problem, and why a regulator may be concerned about the financial health of this insurer.

## Common mistakes included:

- Only stated that ratios were usual/unusual, and not elaborating on why the results would concern regulators
- Only mentioning and assessing one of the two ratios
- Stating that the insurer was over reserving or adequately reserving based on the result of ratio 13
- Opining on information not relevant to either ratio 11 or 13

SPRING 2019 EXAM 6US, QUESTION 15						
TOTAL POINT VALUE: 4.25		LEARNIN	LEARNING OBJECTIVE: C2			
SAMPLE ANSWERS						
Company Avg. LLAE Ratio (10 year avg.)		CMP 95.3%	WC 73.5%			
(CMP 2012 ratio limited to 300%)						
Ratio of Company Avg. LLA	E to Industry LLAE	95.3% = 1. 80%	191 <u>73.5%</u> = .865 85%			
Company LLAE Ratio	Avg(.94,.94*1.19	1) = 1.03	Avg(.97,.97*.865) = .904			
Base WP RBC	(1.03*.961+.25-1)*100 = 24		(.904*.934+.25-1)*135 = 12.8			
Loss Sensitive Adj.						
Loss Sensitive Adjustment		0	.3*.12+.15*.04 = .042			
Loss Sensitive Discount		0	.042*12.8 = .54			